

## Verbiage for Quick Start Bookings

"Hi (her name)! It's (your name). Is this a good time to talk? I'll only keep you a minute.

(Her name), I have a huge favor to ask you! I really need your help! I am starting a new business to help us make some extra money. I am now a Premier Jewelry Lady. Have you ever heard of Premier Designs? The jewelry is awesome and it has a great guarantee! Here is the favor. I'm in a contest to win free jewelry for my business, and I need nine friends that will help me get my business started in the next 30-45 days. That simply means that you will allow me to come over to your house, lay my jewelry out on your kitchen table, and invite a few friends for a simple and fun get-together. Would you be willing to help me out by being one of those nine friends? I will even prepare and mail the invitations for you! Premier will give you lots of free jewelry for helping me out. What do you think?

## Pause, and let her answer...

Would a weekday or weekend work better for you?

What time of the day is going to work best for you?